

Benefits of Belonging

BUILDING INDUSTRY ASSOCIATION OF SOUTHEASTERN MICHIGAN • 2075 WALNUT LAKE ROAD, WEST BLOOMFIELD, MI 48323 • 248-737-4477 • www.builders.org



"BIA has been instrumental to my company's success. I have developed relationships with members who share our same goals."

Bob Tedesco

Silverado Custom Homes



"BIA has played a huge role in helping us. Many of our clients are members or referred by members. Get involved in BIA!"

Katie Hallett

TK Design & Architecture



"During my 17 years at BIA many members have mentored me through their actions and by unselfishly sharing their experiences and knowledge."

Brad Hinkson, CR

Hinkson Construction

Save Money: Member Discounts

- **Insurance:** Worker's Comp, Builder's Risk & Liability, Health
- **Speedway/Marathon** - Save 5¢/gallon
- **Verizon Wireless** - Up to 22% discount
- **GM Vehicle Purchase** - Save \$500
- **Lowe's** - Earn a 2% Discount
- **HP Computer Equipment**
- **FedEx** - Full suite of services
- **MyHomeCoupons.com** - Market to consumers
- **Wyndham Hotel Group** - 20% Discount
- **Hertz Vehicle Rental** - 20% Discount
- **Global Office Solutions** - 20 - 40% Discount
- **Manufacturers Rebate** - Quarterly rebates
- **FREE Legal Consultation** sessions **Sample Forms** - Free and discounted forms

Grow Your Business: Networking

"After Hours" Mixers, Roundtable Discussions, Lunch Meetings, Seminars, Speakers, Table Top Displays, Council Sessions . . . BIA has a **comprehensive calendar of ongoing opportunities** to help you meet other members and expand your network.

Increase Sales: Consumer Home Shows

Three Home Improvement Shows each year. Held at the **Suburban Collection Showplace in Novi** and visited by thousands of homeowners. Exhibits include kitchens, baths, doors, windows, remodeling, furniture, spas, specialty items, decorative accessories, appliances, and others.

Expand Your Skills: Education

The latest need-to-know industry information and a full schedule of nationally recognized certification/designation courses:

- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified Aging-In-Place Specialist (CAPS)
- Lead RRP Certified Renovator
- Energy Code Updates
- Building Code Updates
- Real Estate Continuing Education
- Builders/Remodelers Continuing Competency

Promote Your Business: Marketing

- Comprehensive Website at www.builders.org
- Membership Directory & Buyers Guide
- Building Business & Apartment Management monthly magazine
- Weekly E-Mail News Briefing
- Parade of Homes
- Extensive Public Relations program
- Awards Program to honor outstanding members

Protect Your Livelihood: Legislation & Advocacy

Powerful representation to defend you against excessive regulations locally, statewide and nationally. Opportunities to have your voice heard by your municipal officials and legislators. BIA is the liaison between you, building departments and municipal government in 15 local Task Forces.

Join Online

Or Call: 248-862-1002

Ask About Our Monthly Payment Plan



Building Industry Association of Southeastern Michigan

2075 Walnut Lake Road West Bloomfield, MI 48323

Phone: 248/862-1002 Fax: 248/538-4078 www.builders.org



APPLICATION FOR MEMBERSHIP

Company Name _____

Address _____ City _____ State _____ Zip _____

Phone _____ Fax _____ Cell _____

Email _____ Website _____

Individual Name _____ Referred by _____

Type of Business _____ Designations (such as CGB, CGR) _____

Please check the counties in which you do business:

Macomb Oakland St Clair Western Wayne Wayne - Downriver Wayne - Detroit Genesee Lapeer Livingston Monroe

Why did you decide to join? _____

My signature on this form gives BIA my permission to contact me and my company by mail, phone, email and fax.

CHOOSE YOUR MEMBERSHIP TYPE: Annual Dues

_____ Builder	\$560	License Number _____
_____ Remodeler	\$560	License Number _____
_____ Associate	\$560	(Industry Supplier or Service Provider)
_____ Subcontractor (Trade)	\$485	License Number, if applicable _____

ADDITIONAL OPPORTUNITIES FOR MEMBERS ONLY

NO ADDITIONAL CHARGE:

- NAHBR Professional Remodelers Council — \$40 Value**
Open to Licensed Remodelers and Suppliers. Seminars, roundtable discussions and special events.
- Builders Roundtable — \$59 Value**
Open to Builders, New Home Sales Professionals and Suppliers.
- Professional Women In Building Council — \$50 Value**
Open to all BIA members. Participate in charitable fundraising programs to support the building industry.
- Associates Networking Forum — \$40 Value**
Join other members in supporting Association activities and promoting networking opportunities.
- Affiliate Membership For Two Of Your Employees — \$100 Value**
When you join as a Builder, Remodeler, Associate or Subcontractor, you are entitled to register two of your employees as Affiliate Members at no additional charge. Please enter their names here and complete a separate application form (top only) with their full contact information.
Affiliate #1 _____
Affiliate #2 _____

MINIMAL ADDITIONAL YEARLY FEE:

YOU RANG Phone App: Provides home owners with immediate, nationwide access to your business by phone, email, website and even includes driving directions! Introductory rate to add your business to the YOU RANG Phone App is \$15 per Category per year. **Please select your business categories from the back of this sheet and enter them here:**

Category #1 _____ @\$15/year Category #2 _____ @\$15/year
Category #3 _____ @\$15/year Category #4 _____ @\$15/year
Please use a separate sheet to indicate more than 4 Categories.

DREAM HOMES PHONE APP: This App provides interested home buyers with **immediate, nationwide access to the new homes you are building.** Detailed descriptions, pictures and much more! Introductory rate is \$120 per home listed for a full year. (Apps are free for home buyers to download to their Smartphones.) Please indicate the number of homes you'd like to list and their locations. **We will contact you for more information. Questions? Call Susan Adler Shanteau at 248-862-1016.**

1st Listing \$120. Community: _____
2nd Listing \$120. Community: _____
3rd Listing \$120. Community: _____
4th Listing \$120. Community: _____
Please use a separate sheet to indicate more than 4 Listings.

PAYMENT OPTIONS:

Full Annual Payment. Check enclosed Credit Card, see below.

Monthly Payment Plan (MPP)*

Builder/Remodeler/Associate: \$46.67/month. Subcontractor: \$40.42/month.

* **MPP Disclosure:** By selecting the Monthly Payment Plan (MPP) option, my signature on this form hereby authorizes BIA of Southeastern Michigan (BIA) to charge my credit card on a monthly recurring basis at the rate shown. After twelve (12) months, I may opt out by providing thirty (30) days written notice

Credit Card Options: Charge my Visa Mastercard Discover Amex

Name on Card _____

Account Number _____ Expiration _____ Security Code _____

Billing Address _____

Signature Required: _____ Date _____

PLEASE FAX TO: 248-538-4078 OR MAIL TO BIA AT THE ADDRESS ABOVE. THANK YOU.

Select only if you are a Licensed Builder:

BUILDER - COMMERCIAL
BUILDER - RESIDENTIAL

Select only if you are a Licensed Remodeler:

REMODELING - CONTRACTORS

ACCESSIBLE LIVING - CONTRACTORS
ACCESSIBLE LIVING - PRODUCTS
ACCOUNTANTS & CONSULTANTS
ADVERTISING, MARKETING & PUBLIC RELATIONS
ALARM SYSTEMS
APARTMENT - PRODUCTS & SERVICES
APARTMENT MANAGEMENT
APPLIANCES
ARCHITECTURAL & DESIGN SERVICES
ASPHALT PAVING & REPAIRS
ASSOCIATION MANAGEMENT
ATTORNEYS
AUTO/TRUCK/EQUIPMENT SALES & LEASING
BANKING & MORTGAGE
BASEMENT EGRESS SYSTEMS
BASEMENT WATERPROOFING
BATHROOM PRODUCTS
BRICK PAVING & REPAIRS
BRICK SUPPLIERS & DISTRIBUTORS
BUILDING & TRADE SCHOOLS
BUILDING CONSULTANTS
BUILDING MATERIALS - RETAIL
BUILDING MATERIALS - WHOLESALE
CABINETRY & COUNTERTOPS
CARPENTRY - FINISH & TRIM
CARPENTRY - GENERAL
CARPENTRY - ROUGH FRAMING
CEMENT CONTRACTORS
CERAMIC TILE - CONTRACTORS & INSTALLERS
CERAMIC TILE - DISTRIBUTORS
CIVIL ENGINEERING
CLEANING & RESTORATION
CLOSET ORGANIZERS & SHELVING
CLOSET SYSTEMS
COLUMNS
CONCRETE - CONTRACTORS
CONCRETE - FOUNDATIONS & POURED WALLS
CONCRETE - PAVING & DESIGN
CONSTRUCTION CLEANING
CRANE SERVICE & RENTAL
CURBS
CUSTOM HOMES
DECKS
DEMOLITION - CONTRACTORS
DOORS - ENTRY & STORM
DOORS - GARAGE
DRYWALL CONTRACTORS
DUMPSTERS
ELECTRICAL - CONTRACTORS
ELECTRICAL - SUPPLIERS
ELEVATORS - COMMERCIAL
ELEVATORS - RESIDENTIAL
ENERGY AUDITS

ENERGY CONSULTING
ENERGY STAR & GREEN RATERS
ENGINEERING CONSULTANTS
ENVIRONMENTAL SITE ASSESSMENTS
ENVIRONMENTAL TESTING & CONSULTING
ESTATE & INSURANCE PLANNING
EXCAVATING
EXHIBITION HALLS
FINANCIAL ADVISORS
FIRE & WATER RESTORATION
FIRE STOPPING
FIREPLACES
FLOOR COVERINGS
FOAM INSULATION
GENERAL CONTRACTORS
GLASS - CONTRACTORS & INSTALLERS
GLASS - SUPPLIERS
GLASS BLOCK INSTALLATION
GLAZING
GRADING CONTRACTORS
GRANITE & TILE
GRAPHIC ARTS & PUBLISHING
GRAPHIC DESIGN
GUTTERS
HANDYMAN SERVICES
HARDWOOD FLOORS
HEATING & COOLING
HOLIDAY LIGHTING
HOME IMPROVEMENT
HOME INSPECTION
HOUSE INSPECTORS
HOUSE WRAP
HVAC CONTRACTORS
INDUSTRIAL PROCESSING
INSULATION - CONTRACTORS & INSTALLERS
INSULATION - MANUFACTURERS
INSULATION - SUPPLIERS
INSURANCE
INSURANCE RESTORATION & MITIGATION
INTERIOR STAGING & DESIGN
INVESTMENT
IT SERVICES & APPLICATIONS
KITCHEN & BATH - DESIGNERS
KITCHEN & BATH - REMODELING
KITCHEN & BATH CABINETS - CONTRACTORS
KITCHEN & BATH CABINETS - DISTRIBUTORS
LAND DEVELOPERS
LANDSCAPING - CONTRACTORS
LANDSCAPING - DESIGN & SERVICES
LAUNDRY EQUIPMENT - COIN OPERATED
LAWNCARE
LEAD TESTING & ABATEMENT
LIGHTING
LUMBER
MARBLE, GRANITE & TILE - CONTRACTORS
MARBLE, GRANITE & TILE - SUPPLIERS
MASONRY - CONTRACTORS
MASONRY - SUPPLIERS
MECHANICAL CONTRACTORS
MILLWORK CONTRACTORS

MIRRORS & GLASS
MODULAR HOMES
MODULAR WALL - SUPPLIERS
MOLD TESTING & ABATEMENT
MORTGAGE BANKING / CONSTRUCTION LENDING
PAINTING & WALLPAPER - CONTRACTORS
PAINTING & WALLPAPER - SUPPLIERS
PEST CONTROL
PLUMBING - CONTRACTORS
PLUMBING - SUPPLIERS
PROPERTY MANAGEMENT
PUBLICATIONS
RADON TESTING & ABATEMENT
REAL ESTATE BROKER
REAL ESTATE CONSULTING
REAL ESTATE DEVELOPMENT
REDI MIX CONTRACTORS
RELOCATION INFORMATION
REMODELING - SUPPLIERS
RENEWABLE ENERGY INSTALLATIONS
RENTAL TOOLS, EQUIPMENT & SUPPLIES
RESIDENTIAL HOMES
RESTORATION CONTRACTORS
ROOFING - COMMERCIAL
ROOFING - RESIDENTIAL
SALES MANAGEMENT
SALES TRAINING
SALVAGE & NON-PROFIT HOUSING
SECURITY SERVICES
SIDING - CONTRACTORS
SIDING - SUPPLIERS
SIGNS
SKYLIGHTS
SOIL EROSION MANAGEMENT
STEEL - SUPPLIER
STONE & STONE VENEER - CONTRACTORS
STONE & STONE VENEER - SUPPLIERS
SUBCONTRACTORS
TELEPHONE
TEMPORARY LABOR
TITLE INSURANCE
TRAINING
TRUCKING - SAND & GRAVEL
TRUSS BUILDING PRODUCTS
UNDERGROUND INSTALLATION
UTILITIES
VIDEO PRODUCTION
WARRANTY
WARRANTY SERVICE
WATER HEATERS
WATER TREATMENT
WATERPROOFING SERVICES
WEB & INTERNET DEVELOPMENT
WEED CONTROL
WINDOWS - CLEANING
WINDOWS - COVERINGS & TREATMENTS
WINDOWS & DOORS
WOOD PRODUCTS MANUFACTURING
WOOD RESTORATION
WRITING & RESUMES